





Our Values

Customer Focus

Working in the spirit of partnership with our customers to achieve performance excellence.

Dedication to Stakeholders

Creating value for all shareholders, customers, employees, suppliers and partners.

Innovation & Flexibility

Delivering tailored technical and supply solutions to adapt to ever-changing global conditions.

Respect for People

We recognise and respect that InterBulk's success is a result of all of our people's expertise and commitment.

Sustainability

Acting according to uncompromising levels of responsible care and environmental standards to protect people and nature.

Honesty, Openness & Integrity

Treating everyone we come across, as we would expect to be treated and delivering the service we would expect ourselves.

Our Strengths

Expertise

We have experienced management and staff with combined logistics and technical skills.

Reputation

High service levels and health & safety credentials .

Information Technology

Bespoke IT systems with Business to Business interfaces, incorporating Track & Trace technology.

Capacity

One of the largest intermodal fleets of ISO containers, with logistics terminals around the world.

Business Model

Working with selected partners to provide an excellent operational service and flexibility.

Research & Development

Building and maintaining market leading services through innovation, research and development.

InterBulk is one of the most diverse & innovative intermodal logistics companies in the world

Our vision is to be the global leader in the provision of intermodal supply chain solutions for liquid and dry bulk materials anywhere in the world.

History

InterBulk Group plc is listed on the London AIM (Alternative Investment Market) and is one of the early pioneers of Intermodal logistics. As early as 1965, InterBulk can trace its routes to the inception of intermodal transport through the dry bulk company UBC and liquid bulk company UTT.

Diverse & Innovative

InterBulk is one of the most diverse and innovative intermodal logistics companies in the world. With our combination of technical knowledge and supply chain insight, we provide full logistics solutions for liquid and dry bulk materials.

Our Strategy

InterBulk Group has changed its acquired companies from transport providers to a supply chain solution company with 'one vision, one company, one brand' being core to this change. The integrated InterBulk organisation with its product portfolio, significant equipment resources and global geographic reach is an important strategic partner for its customers.

Our Solutions

InterBulk is focused on achieving all the economic and safety benefits which intermodal containerisation provides. By fleet size, InterBulk is a leader in intermodal logistics for bulk products. The fleet size of about 20,000 containers differentiates us positively from the competition as this scale allows us to service volatility in the supply chain including the ability to provide temporary storage solutions.

Health, Safety & Environment

InterBulk places the highest emphasis on safety and quality. We operate a continuous **Safety Improvement Plan (SIP)**, which sets out our vision and requirements for continuous improvement with people, equipment and procedures on all related **Quality, Health, Safety, Security & Environmental (QHSSE)** issues.

InterBulk Executive Board
& Chairman, from left to right:

Bill Thomson
Group Executive Director

Koert van Wissen
Chief Executive Officer

David Rolph
Non-Executive Chairman

Scott Cunningham
Group Finance Director



Intermodality makes a major contribution to sustainable transport solutions

Environmental Overview

InterBulk Group's dedication towards intermodality is considerable. We have invested in one of the world's largest intermodal fleets for both liquid and dry bulk materials. In the delivery of our services, we provide sustainable supply chains for the long term.

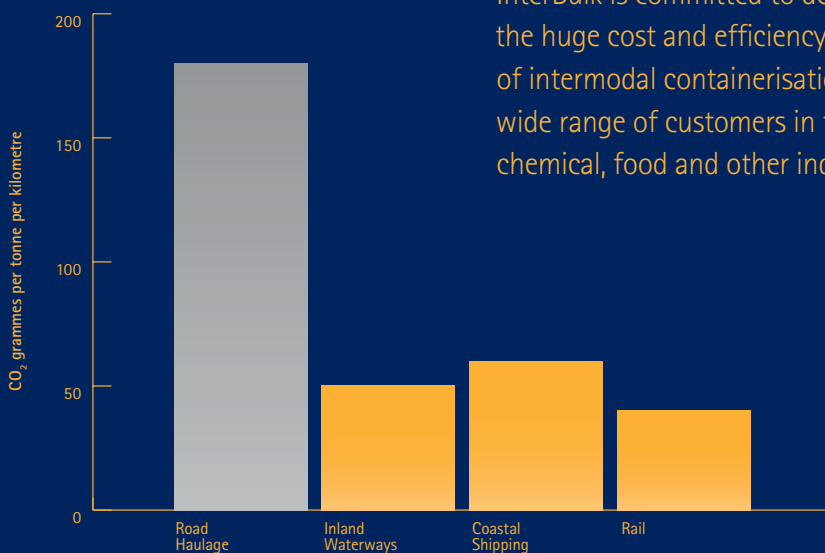
We provide our clients with the means to re-assess their carbon footprint by switching cargo to more economical and environmentally friendly modes of transport. Increasing use of rail and waterways removes the burden placed on congested roads and reduces CO₂ emissions. Maximum payloads result in less overall transport, which is of further benefit to the environment.

InterBulk Group follows environmental and recycling codes for the protection of the environment. We use environmentally friendly processes throughout the logistics cycle, backed by ISO 14001.



Sustainable Transport Solutions

Intermodal transport offers reduced carbon emissions



McKinnon—Commission for Integrated Transport

InterBulk is committed to delivering the huge cost and efficiency benefits of intermodal containerisation to a wide range of customers in the chemical, food and other industries.

Every one of our intermodal containers or tankcontainers is equally at home on the back of a skeletal trailer, railway wagon or in the holds of ships. Security of the liquid or dry bulk cargo is a key benefit. Once loaded the cargo remains sealed, safe and secure until it reaches its destination.

Intermodal Tankcontainers and containers eliminate the need to load or reload bulk cargoes in transit, saving on time and avoiding the loss of materials. The supply chain can consist of a series of more complex elements, however InterBulk's customers receive a seamless 'door-to-door' service. InterBulk's expertise in logistics enables us to calculate and implement the best possible route, combining road, rail and sea legs, to achieve maximum economic and environmental advantage.

InterBulk provides a unique combination of **technical knowledge**, supply chain **insight** & **geographic reach**

The Group

InterBulk Group is engaged in provision of logistics services across four distinct intermodal solutions.

InterBulk comprises four solutions. Our **liquid division** has over 30 years experience of safe and efficient intermodal delivery of **hazardous** and **non-hazardous** goods via its tankcontainer fleet. Our **flexitank** solution is provided for **non-hazardous** liquids.

Our **dry bulk division** is the biggest global provider of **Bag in Box** logistics solutions for the **polymer**, **food** and **chemical** industries. Our associated company LinerTech designs and supplies the liners for our container fleet.

Our fourth solution is the **ISO-Veyor**, a patented tankcontainer for **dry bulk**. These can discharge powders and granules without the need for tipping.



Our **supply chain management** solutions are backed up by the **expertise** of our people and **state of the art** equipment

Supply Chain Management & Terminal Operations

InterBulk Group is much more than just a logistics company. We provide a range of value added services at a number of container terminals either owned by InterBulk, or run on behalf of customers.

Customers can outsource logistics activities to InterBulk in order to increase efficiencies whilst improving their own customer service and concentrating on their core business. Fixed costs are made variable, thereby freeing up cash.

We assist our customers to react faster to end user requirements and specific customer demands. Customers also save money, time and effort by outsourcing.

Our supply chain management solutions improve and enhance:

- + Customer service
- + Logistics cost saving
- + Asset utilisation
- + Operational & admin processes
- + Working capital & inventory

We operate on-site terminals with the highest possible standards in safety, security and quality. We fill and discharge all modes of transport, and provide all administration of inbound or outbound logistics, including order management, container or silo storage and warehousing.

At our terminals we can transfer products into the best economical transport mode. For example, we can decant or debag product from a deep sea container into our 30' containers. This will result in a higher payload and will lower the transport costs. Beside offering storage and transport solutions we also operate packaging lines and manage our customer's inventory.



Providing our **clients** with the **capability** to **react faster** to end-user requirements & **specific customer demands**

People & Systems

InterBulk is one of the most established and most successful intermodal logistics companies in the world.

We look to exceed our customers' expectations and we employ dedicated customer service teams who understand each market sector and are highly trained to meet clients' needs, both in identifying opportunities for added efficiencies and in dealing with any problems that might arise.

InterBulk's global network of owned and agent managed offices means full strategic support is only a phone call away, while our **Track & Trace** technology allows automatic generation of daily status reports from anywhere in the world.

Key InterBulk assets that drive the effectiveness of our business include the quality of our people, from top management to logistical experts, to the drivers and storage staff who supervise the movement of bulk cargoes. Another is our bespoke IT systems.

Our IT systems work with electronic ordering and provide sophisticated report-back services in real time. They can even be linked to clients' own systems to enhance outputs, creating a seamless interface between customer and service provider.



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