



InterBulk
GROUP



Dry Bulk

+ Accomplished Intermodal Logistics



InterBulk
GROUP

www.interbulkgroup.com

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InterBulk

InterBulk has performed millions of container movements worldwide

Industry Pioneers

InterBulk Group provides global intermodal logistics solutions for dry bulk materials.

We are Europe's largest provider of 'Bag in Box' logistics for dry bulk materials.

InterBulk are industry pioneers of Bag in Box solutions and logistics. As early as 1965, InterBulk Group's dry bulk business (formerly UBC) was working to develop the technologies and solutions used throughout the industry today and, since then, InterBulk Group has performed millions of container movements worldwide.



Sustainable Bag in Box Logistics

Unparalleled cost-efficiency, innovative solutions, world-class service levels and a commitment to the environment lie at the heart of InterBulk's dry bulk services.



Benefits of utilising Bag in Box logistics:

Product Integrity

Products are secured within one place throughout the journey. Single trip liners require minimal human contact ensuring contamination and waste is minimised.

Transport Costs

Cost savings are realised from using rail and waterways. Additional cost advantages can come from optimized payloads, reducing the empty mileage and/or avoidance of cleaning costs.

Rolling Stock

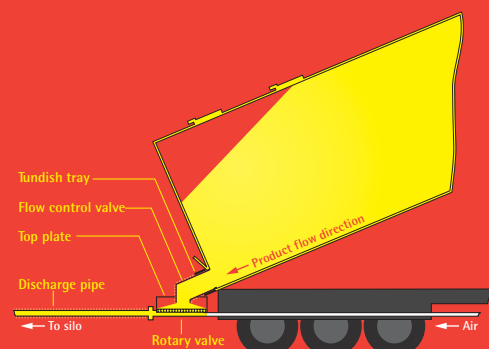
Storing materials in containers has proven to be both flexible and cost effective. Stock can be held close to customer locations for 'just in time' deliveries. This concept can be used to reduce investments in new assets or improve utilisation of existing assets.

Sustainable Solutions

Sustainable intermodal logistics has lower emissions with reduced carbon footprints. Transport by rail or water is less polluting than road transport, especially when covering longer distances.

The System

Loading takes place via top filling hatches in 30' containers. We have custom designed hydraulic trailers capable of discharging dry bulk products into silos anywhere.



Discharge is very straightforward for driver operators. A tundish and rotary valve are fitted to the rear and air connection hoses are secured ready for discharge. The container is tipped via gravity and low pressure air enables efficient discharge.

Custom loading and discharge solutions can be developed in conjunction with customers and receivers. 20' or 40' standard shipping containers can be filled using gravity, mechanical or pneumatic solutions depending on product characteristics.

Environmental awareness is driving sustainable intermodal transport solutions

Environmental Overview

InterBulk Group's dedication towards intermodality is considerable. We have invested in the world's largest purpose-built intermodal fleet for dry bulk materials.

We provide our clients with the means to re-assess their carbon footprint by switching cargo to more economical and environmentally friendly modes of transport. By providing a greater platform for using rail and waterways, we remove the burden placed on congested roads, whilst reducing CO₂ emissions.

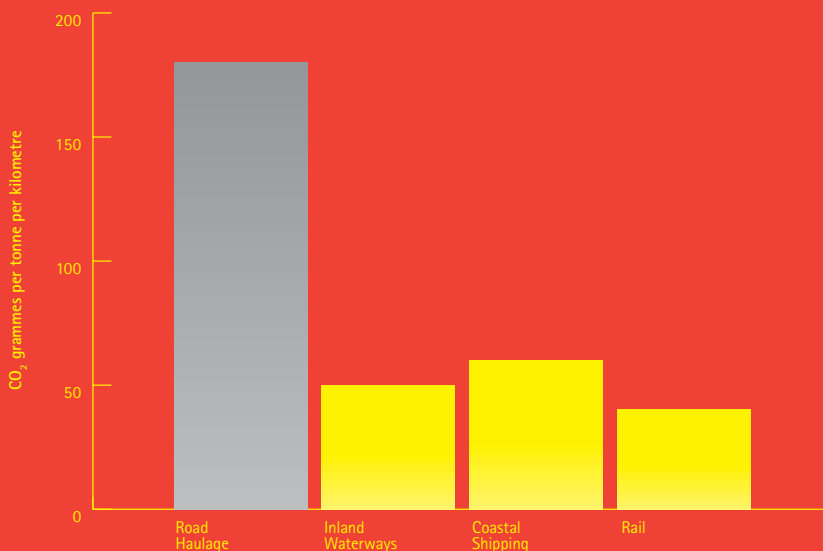
InterBulk Group follows environmental and recycling codes for the protection of the environment. We use environmentally friendly processes throughout the logistics cycle, backed by ISO 14001. Maximum payloads result in less overall transport, which is of further benefit to the environment.

People & Systems

We look to exceed our customers' expectations and we employ dedicated customer service teams who understand each market sector and are highly trained to meet clients' needs, both in identifying opportunities for added efficiencies and in dealing with any problems that might arise.

InterBulk's global network of owned and agent managed offices means full strategic support is only a phone call away, while our **Track & Trace** technology allows automatic generation of daily status reports from anywhere in the world.

Intermodal transport offers reduced carbon emissions



McKinnon—Commission for Integrated Transport



Key InterBulk assets that drive the effectiveness of our business include the quality of our people, from top management to logistical experts, to the drivers and storage staff who supervise the movement of bulk cargoes. Another is our bespoke IT systems.

Our IT systems work with electronic ordering and provide sophisticated report-back services in real time. They can even be linked to clients' own systems to enhance outputs, creating a seamless interface between customer and service provider.

InterBulk's dry bulk division operates Europe's largest fleet of 13,000 specialist dry bulk containers

Leaders in Liner Technology

Developments in polyethylene liner technology are pushing back the boundaries of the Bag in Box concept and giving further incentives for a range of companies to send bulk materials by more sustainable intermodal means.



InterBulk Group is parent company to one of the world's best known container liner manufacturers, LinerTech. LinerTech were the first to develop a safety-liner system that allows for the liner contents to be sampled and resealed at ground level.

New generation polyethylene liners also feature a 'self-venting' facility which avoids the traditional means of venting during discharge (opening a loading sleeve at the top of the container). Risk of accidents is minimised as drivers are no longer required to climb on top of the container. The LinerTech safety liner also comes with increased levels of strengthening and reinforcement, preventing the risk of spillages.

A number of dry bulk materials can be awkward to discharge by traditional 'Bag in Box' methods. InterBulk's revolutionary **Fluidising Liner** can be a practical alternative.

Safety

InterBulk Group have successfully worked for the world's leading chemical companies for over 30 years. Crucial to this achievement is the implementation and development of sophisticated safety procedures, which ensure we stay ahead of the competition.

We operate a **Safety Improvement Plan (SIP)** across our business, which sets out our policies for continuous improvement with people, equipment and procedures on all related **Quality, Health, Safety, Security & Environmental (QHSE)** issues. The SIP is reviewed and audited on a regular basis. We continually train our staff and provide them with the tools to surpass current industry standards.

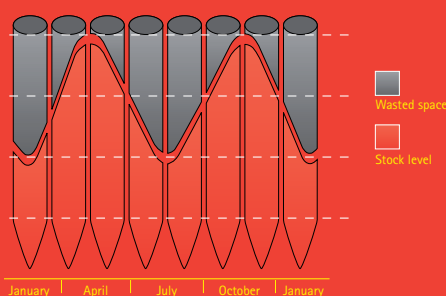
Optimised Storage

Strategic storage solutions are a crucial element of InterBulk's highly sophisticated range of logistics services for dry bulk customers.

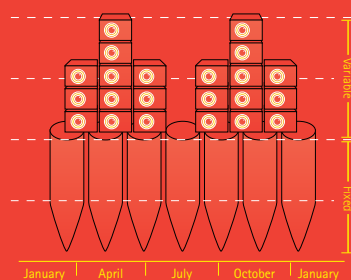
InterBulk's network of strategic storage facilities in the UK and mainland Europe gives our customers maximum flexibility. We can hold stocks at locations close enough to provide a seamless 'just in time' service and we help customers to deal efficiently with small grades or slow moving stock.

We use the best mix of silos, containers and packed storage to reduce material handling and distribution costs. We link 'on-site' materials handling and distribution activities to increase flexibility and minimise investment in fixed assets.

Typical CAPEX-invest Solution



InterBulk Optimised Storage



Ensuring dry bulk materials reach their destination, at the right time and in the right condition

Supply Chain Management & Terminal Operations

InterBulk Group is much more than just a logistics company. We provide a range of value added services at a number of container terminals either owned by InterBulk, or run on behalf of customers.



Customers can outsource logistics activities to InterBulk in order to increase efficiencies whilst improving their own customer service and concentrating on their core business. Fixed costs are made variable, thereby freeing up cash.

We assist our customers to react faster to end user requirements and specific customer demands. Customers also save money, time and effort by outsourcing.

Our supply chain management solutions improve and enhance:

- + Customer service
- + Logistics cost saving
- + Asset utilisation
- + Operational & admin processes
- + Working capital & inventory

Bag to Bulk Consultancy

Food producers still often rely on their food products being transported and stored in (big) bags. We have a clear understanding of the challenges faced by customers to make the leap from 'Bags to Bulk'. Advantages of moving towards 'Bulk' include: lower packaging costs, less handling, optimised payloads.

InterBulk is renowned for working with customers on a project basis to develop and specify complete systems including liners, loading, transport and discharge.

We operate on-site terminals with the highest possible standards in safety, security and quality. We fill and discharge all modes of transport, and provide all administration of inbound or outbound logistics, including order management, container or silo storage and warehousing.

At our terminals we can transfer food products into the best economical transport mode. For example, we can decant or debag product from a deepsea container into our 30' containers. This will result in a higher payload and will lower the transport costs. Beside offering storage and transport solutions we also operate packaging lines and manage our customer's inventory.

Optimised Logistics for Deep Sea Shipping & Handling

InterBulk can provide 20' and 40' Containers for deep sea shipping. Our global presence enables us to provide Bag in Box logistics anywhere in the world.

Our global network of trained professionals provide the necessary customer support. InterBulk have at hand a wide variety of standard shipping containers, combined with specialist discharge equipment that can be tailored to a huge range of dry bulk materials.





Dry Bulk Head Office

127 Hedon Road
Hull
HU9 1ND

Telephone

+44 (0) 1482 223 428

Facsimile

+44 (0) 1482 227 186

Corporate HQ

1 Redwood Crescent
East Kilbride
G74 5PA

Telephone

+44 (0) 1355 575 000

Facsimile

+44 (0) 1355 579 600

Online

www.InterBulkGroup.com

Email

enquiries@InterBulkGroup.com



KEY	
Office	
Terminal	
Agent	

Carrington
+44 (0) 7976 282 266

East Kilbride
+44 (0) 1355 575 000

Hull
+44 (0) 1482 223 428

Stockton
+44 (0) 1642 669 000

Rotterdam
+31 (0) 10 245 6511

Le Havre
+33 (0) 235 412 424

Fos-sur-Mer
+33 (0) 442 056 424

Lillebonne
+33 (0) 674 447 186

Sarralbe
+33 (0) 608 911 673

Porvoo
+358 (0) 9 3949 3335

Milano
+39 02 9011 0557

Schwechat
+43 (0) 1 70111 4980

Göteborg
+46 (0) 315 40760

Oslo
+47 (0) 2242 1070

Düsseldorf
+49 (0) 211 526 060

Lübeck
+49 (0) 451 85550

Uentrop
+49 (0) 238 830 74131

Worms
+49 (0) 624 120 4149

Warszawa
+48 (0) 22 848 1500

Saint Petersburg
+7 (0) 812 313 31 23

Kuala Lumpur
+60 (0) 3 2289 7345

Singapore
+65 (0) 6 420 9139

Beijing
+86 (10) 6598 9507

Shanghai
+86 (0) 21 6329 4832

Houston
+1 (0) 713 861 0250

New Jersey
+1 (0) 973 470 3904

Rio de Janeiro
+55 (0) 21 2233 3330



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